



Insurance Industry for Resurgent India

22nd February, 2017, 9.00am - 5.00 pm
Venue: Vivanta by Taj President, Cuffe Parade, Mumbai, India

ORGANISED BY

ASIA Insurance Post

KNOWLEDGE PARTNER



SUPPORTED BY



About the Conference

Asia Insurance Post is organizing 20th Edition Flagship Conference on the given Theme Subject in tandem with the ongoing India Growth story. While most of the global economies grapple with subdued growth, Indian economy, attracting the largest FDI in recent times, is now a 'Global Sweet spot', poised for a long spell of robust growth and ushering into a new era of development and transformation in all segments of the Economy.

A lot of highly innovative and visionary initiatives like Make In India, Digital India, Ease of Doing Business, Jan-Dhan Se Jan Suraksha by the Indian Government and a new regulatory architecture following "The Insurance Amendment Act, 2015", have set the stage for the domestic insurance industry to seize opportunities for high growth and performance with strategic intent and purpose.

Objectives and Desired outcomes:

Global developments as well as changing customer behavior are completely transforming insurance and reinsurance business in India. In terms of all functionalities: products & pricing, distribution modes, customer centricity, service encounter and service delivery and going beyond. Technological disruption is impacting the way business is done, posing new challenges for CEOs and leadership to respond and chart out well rounded industry growth curve which maximizes value for all the stakeholders.

Design & Contents:

Conference endeavors to be a melting point to chum these riders, offer new insights and sharpen perspective. And how best to strike a new equilibrium to tap latent market potential for optimum growth and performance in a far more competitive business landscape about to unfold.

Why Conference is a 'Must' event to attend:

Conference provides a Forum to:

- * share hands-on experience and expertise
- * participate in brainstorming sessions
- * interact with captains of industry and thought leaders
- * strengthen networking and brand building.

About Asia Insurance Post

Asia Insurance Post, published since 2000, is a comprehensive insurance and risk management monthly with an Asian perspective. It is published by a team consisting of Insurance Professionals, Learning & Development experts and journalists from Mumbai. The publication deals with news and events from India and overseas, analyses trends, has special features on key issues and brings unique insights from captains of industry and thought leaders.

All segments of Insurance & Risk Management including Life, Non-Life, Reinsurance, Pension and the entire range of sub-segments such as Regulations, Health Insurance, Bancassurance, Information Technology, Intermediaries, Investment market research and current trends from the bulk of coverage at Asia Insurance Post as a prime reference resource for insurance industry.

The Magazine has entered into its 16th year of publication and has gained a significant institutional and individual readership both in India and abroad.

The magazine visits and co-sponsors many international and domestic seminars including Rendezvous de September at Monte Carlo, East Asia Insurance Congress, Loma-LIMRA strategic Issues conference, Middle East Financial Meet.

Panel of Speakers:

Regulators, CEOs from Insurance, Reinsurance, Broking Companies, Corporate Executives, eminent professionals and domain experts will address the conference.

Who should participate?

- CEOs, CMOs, CFOs, Actuaries, Heads of Departments, Reinsurers, Regulators, Broking firms, Rating Agencies, Agents, Surveyors, TPAs, Service providers, Professionals.
- Heads of Departments & Senior Officials : Risk Management / Insurance / Finance / Marketing Divisions, Exporters, Banks & Financial Institutions, IT/BPO Companies, Management Consultants, Academicians, Students

Key Topics:

- * Changing contours of Business
- * Product Innovation and Pricing
- * Developing the New Reinsurance Market
- * Health Insurance for All
- * Expanding Role of Brokers
- * Life Insurance and Pension in a Growth Economy
- * Service Delivery: The Final Differentiator

Sponsorship details

Principal Sponsor: (Rs. 3,00,000)

Sponsorship covers:

- 10 complementary Delegate registration
- Unique branding along with organizer/s on the main backdrop
- One full-page color ad in conference souvenir
- One full Page color ad in Asia Insurance Post (Magazine)
- Printing of logo in conference souvenir
- Insertion of company's publicity material in conference documentation pack
- One standard size standee
- Company Logo with hyperlink on AIP website

Co-Sponsor: (Rs. 2, 50,000)

Sponsorship covers:

- 5 complementary Delegate registration
- One full-page color ad in conference souvenir
- Printing of logo in conference souvenir & backdrop
- Insertion of company's publicity material in conference documentation pack
- One standard size standee
- Company Logo with hyperlink on AIP website

Advertisement in Conference Souvenir (Size A4):

- Full-page (Color) : Rs. 25,000/-
- Inside Front Cover (Color) : Rs. 30,000/-
- Inside First Page (Color) : Rs. 27,000/-
- Inside Back Cover (Color) : Rs. 27,000/-
- Back Cover (Color) : Rs. 35,000/-

Note: 2 complementary Delegate Registration for Advertisers

Technical details for full-page advertisement:

- Non bleed: 190mm x 250mm & Bleed size: 225mm x 290mm (including 5mm bleed margin)
- Trim size: 215mm x 280mm (actual page size)

In case you wish to send a soft copy of the advertisement, you may send it to us as a CorelDraw (converted to curves) or Eps file with a resolution of 300 dpi.

Delegate Fees:

- Rs. 5,000/- (for Overseas participants US \$ 150 per Delegate)
(10 per cent discount for three or more participants from the same Organization)
- Rs. 2,500/- for Teaching Faculty & students pursuing Graduation/Post-Graduation studies from a recognized University & those Qualified as AIII / FIII or pursuing AIII / FIII from Insurance Institute of India.

Early Bird Discounts: Valid till 30th December, 2016

- Rs 4,000/- (for Overseas participants US \$ 125 per Delegate)
(10 per cent discount for three or more participants from the same organization)

Refund Policy: No refund of 'Delegate Fees'. Name (s) may be substituted.

Programme Schedule*

8.45 am.....	Registration
9.15 am- 10.30 am.....	Inaugural
10.30 am- 10.50 am.....	Tea Break
10.50 am- 1.15 pm.....	Session I
1.15 pm- 2.00 pm.....	Lunch Break
2.00 pm- 3.20 pm.....	Session II
3.20 pm- 3.40 pm.....	Tea Break
3.40 pm- 5.00 pm.....	Session III

*Tentative

For Registration & Further Details. Please contact:

Mr. Rajni M. Shah, Senior Consultant - Conference Coordinator
(Cell: 9820764345) email: rajnims@gmail.com
Ms. Pranita Parab (Cell: 8898044166)

New Media Services Pvt. Ltd
105, Madhuban Building, 1st Floor, 323,
Shahid Bhagat Singh Road, Fort, Mumbai- 400001
Tel: 91 22 40028448
Email: asiainsurancepost@gmail.com

www.asiainsurancepost.com

Industry Leaders in AIP's Power Packed Events



Our previous Sponsors



Insurance Industry for Resurgent India

22nd February, 2017, 9.00am - 5.00 pm
Venue: Vivanta by Taj President, Cuffe Parade, Mumbai, India



Registration Form

Name & Designation of Participant (s): _____

Name & Address of the Organisation: _____

Telephone & fax No.: _____

Email: _____

Fees paid (Amount): _____

Cheque / Demand Draft No.: _____

All payments should be made in favour of 'New Media Services Pvt. Ltd.' payable at Mumbai.

Please return this form (filled up) along with delegate fees to:

New Media Services Pvt. Ltd.

105, Madhuban Building, 1st Floor, 323, Shahid Bhagat Singh Road, Fort, Mumbai- 400001

Tel: 91 22 40028448 Email: asiainsurancepost@gmail.com

Please attached participant (s) business card.

:- PROGRAMME :-*

Registration: 8.45 am

Inauguration: 9.15 am- 10.30 am

Welcome	:	Mr. H Ansari, Consulting Editor, AIP
Setting the Agenda	:	Prof. Rajni M. Shah, Senior Consultant- Conference Coordinator, AIP
Guest of Honor	:	Mr. V. K. Sharma, Chairman, LIC Mr. G Srinivasan, CMD, New India Assurance Co. Ltd Mrs. Alice G Vaidyan, CMD, GIC Re
Theme Address	:	Mr. P Joseph, Member (Non Life), IRDAI
Chief Guest	:	Mr. Hemant Contractor, Chairman, PFRDA

Tea Break: 10.30 am- 10.50 am

Session I- 10.50 am- 1.30 pm

10.50 am- 11.40 am

**CEO Round Table: Changing
Contours of Business**

Chairperson	:	Mr. Ashwin Parekh, Managing Partner, AP-AS
Members	:	Mr. K Sanath Kumar, CMD, National Insurance Company Ltd Mr. Rakesh Jain, MD & CEO, Reliance General Insurance Co Ltd Mr. Arijit Basu, MD & CEO, SBI Life Insurance Co Ltd Ms. R M Vishakha, MD & CEO, India First Life Insurance Co Ltd
Q/A		

11.40 am – 12.20 pm

**Panel Discussion I: Product
Innovation and Pricing**

Moderator	:	Dr, George Thomas, Professor, III
Members	:	Mr. Sanjeev Pujari, ED–Actuarial & Risk Management and Chief Risk Officer, SBI Life Insurance Co Ltd Mr. Aatur Thakkar, Director, Alliance Insurance Brokers Mr Robin Wagner, Sr. Vice President, Insurance Vertical at Transunion
Q/A		

12.30 pm- 1.30 pm

**Panel Discussion II: Developing the
New Reinsurance Market**

Preface	:	Prof. Rajni M. Shah, Senior Consultant- Conference Coordinator, AIP
Moderator	:	Mr. R Chandrasekaran, Secretary General, General Insurance Council
Members	:	Mr. Neelesh Garg, MD & CEO, Tata AIG General Insurance Co Ltd Mr. Prabodh Thakker, CEO, Global Insurance Brokers Pvt Ltd Mr. Shankar Gargiparthi, Country Manager, Lloyd's Mr. Hitesh Kotak, Country Representative, Munich Re
Q/A		

Lunch Break : 1.30 pm- 2.15 pm

Session II- 2.15 pm- 3.45 pm

2.15 pm- 2.55 pm

Panel Discussion III: Health Insurance for All

- Preface : Prof. Rajni M. Shah, Senior Consultant- Conference Coordinator, AIP
- Moderator : Dr. S. Prakash, Senior ED, Star Health & Allied Insurance
- Members : Mrs. A. Almelu, Director & GM, New India Assurance
Mr. Sandeep Patel, MD & CEO, Cigna TTK Health Insurance
Mr. Mayank Bathwal, CEO, Aditya Birla Health Insurance
Dr. Geeta Bhardwaj, General Manager- Operations, MD India Healthcare Services Pvt Ltd

Q/A

2.55 pm- 3.35 pm

Panel Discussion IV: Expanding Role of Brokers

- Moderator : Mr. Praveen Vashishta, CEO & MD, Howden India
- Members : Mr. Sanjay Radhakrishnan, CEO, JLT Independent Insurance Brokers Pvt Ltd
Mr. M Raghunath, Reinsurance Director, Mahindra Insurance Brokers
Mrs. Archana Vaze, Associate Professor, Insurance Institute of India

Q/A

Tea Break : 3.45 pm – 4.05 pm

Session III 4.05 pm – 5.30 pm

4.05 pm – 4.45 pm

Panel Discussion V : Life Insurance and Pension in a Growth Economy

- Moderator : Mr. S Roy Choudhary, Former Member (Life), IRDAI
- Members : Mr. Manish Dubey, Executive Vice President, ICICI Prudential Life Insurance
Mr. Sandeep Shrikhande, CEO, Kotak Pension Fund
Mrs. Sonia Notani, Chief Strategy Officer, India First Life Insurance
Mr. P Venugopal, Secretary General, Insurance Institute of India

Q/A

4.45 pm – 5.05 pm

- Preface : Prof. Rajni M. Shah, Senior Consultant- Conference Coordinator, AIP

Presentation: Service Delivery : The Final Differentiator : Mr. Ravindra Kumar, Chief Operating Officer, SBI Life Insurance

5.05 pm – 5.15 pm

Summation- Vote Of Thanks : Prof. Rajni M. Shah, Senior Consultant- Conference Coordinator, AIP

(* Some changes may be incorporated, if inevitable)